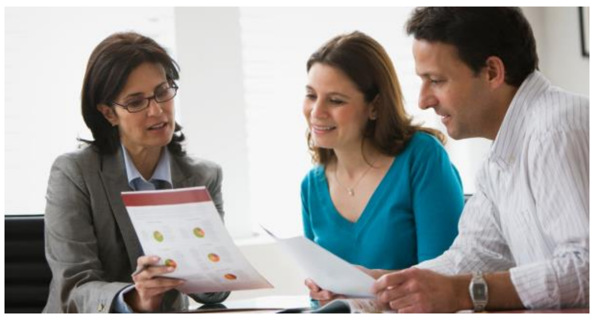
Job Title: Financial Adviser



Job Title: Financial Adviser	Financial advisers help people and organisations choose investments, savings, pensions, mortgages and insurance products. Why become a Financial Adviser? Watch the video in this link https://youtu.be/Nx4HDJ-TZn4 Want to learn more? Financial adviser job profile | Prospects.ac.uk
Entry requirements:	**University** This role is open to graduates of most subjects. Particularly relevant subjects include: • financial services • business management • accountancy Once you finish your course, you could apply to join a finance company or a bank as a graduate trainee adviser. **Entry requirements** You'll usually need: • 3 A levels, or equivalent, for a degree **Apprenticeship** You could do a Financial Adviser Level 4 Higher Apprenticeship or a Financial Services Professional Level 6 Degree Apprenticeship. **Entry requirements** You'll usually need: • 5 GCSEs at grades 9 to 4 (A* to C) and A levels, or equivalent, for a higher or degree apprenticeship **Work** You could start as a financial services administrator, pensions administrator or customer services adviser and work your way up. To do this, you'll need to study for a level 4 qualification in financial advice recognised by the Financial Conduct Authority. These include: • Diploma in Regulated Financial Planning from the Chartered Insurance Institute • Diploma for Financial Advisers from The London Institute of Banking and Finance • Investment Advice Diploma from the Chartered Institute for Securities and Investment **Registration** • you'll need to register as an 'approved person' by the Financial Conduct Authority

Skills required:	You'll need: - customer service skills - knowledge of economics and accounting - maths knowledge - the ability to sell products and services - excellent verbal communication skills - active listening skills - business management skills - to be thorough and pay attention to detail - to be able to use a computer and the main software packages competently **Restrictions and Requirements** You'll need to: - pass enhanced background checks
What you'll do:	As a financial adviser, you could: - talk to clients about their finances and plans - research financial products and explain them simply and clearly - negotiate with providers of financial products - produce financial reports - update clients about their pensions and investments - meet performance and sales targets - keep up to date with new products and law changes
What you'll earn:	- Starter – £23.000 - Experienced - £60,000 ***Average Salary - £51,000*** *These figures are a guide*
Working hours, patterns and environment:	You will work on average 35 to 38 hours a week, sometimes including evenings / weekends. You could work in an office, from home, at a client's home or in a contact centre.
Career path and progression:	With experience, you could: - specialise in one area of work, like pensions - become a manager to recruit and train new staff - become a director or partner of your company – **your salary could then dramatically increase** - move into compliance, making sure companies follow guidelines and laws